



# FY24 SRP Business Solutions Standard Program Manual

May 1, 2023

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## 1.1 PROGRAM OVERVIEW

The SRP Business Solutions Standard Program (Program) offered by Salt River Project (SRP) promotes the purchase of eligible high-efficiency equipment installed at qualifying customer facilities. Rebates provided through this Program are for SRP customers and serve to reduce the additional initial cost of choosing high-efficiency equipment versus standard efficiency options to encourage their installation and help customers save energy. The Program offers rebates for a variety of measures, including high-efficiency lighting equipment, HVAC equipment, refrigeration equipment, IT and data center measures, kitchen equipment, compressed air measures, building envelope, and more. Rebates for qualifying measures are available for both new construction and retrofit applications.

## 1.2 CONTACT INFORMATION

SRP has retained Resource Innovations as the Program Administrator for the SRP Business Solutions Standard Program. Direct questions about the program to the Program Administrator via:

- Web
  - [www.savewithsrpbiz.com](http://www.savewithsrpbiz.com)
- Telephone
  - Customer informational hotline: (602) 236-3054
  - Lighting Alliance Contractor direct line: (602) 236-1616
  - Non-Lighting Alliance Contractor direct line: (602) 236-1611
- Fax
  - (480) 345-7601
- Email
  - Customer inquiries: [savewithsrpbiz@srpnet.com](mailto:savewithsrpbiz@srpnet.com)
  - Lighting Alliance Contractor inquiries: [savewithsrpbiz@srpnet.com](mailto:savewithsrpbiz@srpnet.com)
  - Mechanical Alliance Contractor inquiries: [savewithsrpbiz@srpnet.com](mailto:savewithsrpbiz@srpnet.com)
- Mail
  - SRP Business Solutions Standard Program
  - 3100 W Ray Rd, Suite 230
  - Phoenix, AZ 85226

## 1.3 MANUAL USE AND ORGANIZATION

This program manual is for use by customers, contractors, architecture and engineering firms, energy services companies, and equipment manufacturers. It outlines the rules and requirements of the SRP Business Solutions Standard Program. The organization of this manual is as follows:

- Section 2 – Alliance participants
- Section 3 – Addresses customer, measure, and cost eligibility requirements
- Section 4 – Discusses rebate information
- Section 5 – Outlines program participation steps

In the appendices at the end of this manual are frequently asked questions and other general program support information.

#### **1.4 PROGRAM DATES**

SRP's FY24 Business Solutions Standard Program is effective on May 1, 2023, until April 30, 2024. All qualifying equipment must be purchased or installed following the program requirements during this period to be eligible for the Program.

Applications for non-retrofit lighting and new construction lighting measures purchased before May 1, 2023, must be received no later than July 31, 2024, to be eligible for rebates under the FY24 program (subject to rebate availability).

All retrofit lighting applications require pre-approval from SRP before purchase and/or installation. Please see Section 5 for more details.

**2.1 ENERGY EFFICIENCY ALLIANCE (EEA) PARTICIPANTS**

As a convenience to customers, SRP provides a list of contractors, distributors, manufacturers, and other organizations (Alliance Participants) who may assist customers with SRP programs. Alliance Participants are independent contractors for the Program and are not authorized to make representations or incur obligations on behalf of SRP. Participation as an Alliance Participant does not constitute an endorsement by SRP, nor does it certify or guarantee the quality of work performed.

A listing of Alliance Participants with experience in identifying project opportunities is available online at [www.savewithsrpbiz.com](http://www.savewithsrpbiz.com) or by contacting the Program Administrator.

To be listed as an Alliance Participant, interested firms should submit an EEA application available on [www.savewithsrpbiz.com](http://www.savewithsrpbiz.com) or contact the Program Administrator at [eea@srp.nexantservices.com](mailto:eea@srp.nexantservices.com) to request an application.

**3.1 CUSTOMER ELIGIBILITY**

For SRP’s energy efficiency programs, a customer is a company or organization that receives electric service from SRP under an approved SRP price plan. A customer may be a holder of a single account, multiple accounts in the aggregate, or corporate accounts. A customer who is the holder of multiple accounts or corporate accounts with a single SRP customer identification number will be considered a single customer and may participate in multiple SRP programs subject to rebate caps and program requirements.

Measures installed on or within a structure of individually or master-metered multifamily homes are eligible under the SRP’s Multifamily Program. New construction and major renovation projects, independent and assisted living care facilities, skilled nursing facilities, and dormitories fall under the other Business Solutions programs. Please contact the program staff for further clarification on applicable programs for any customer.

To participate in the Program, a customer must install qualifying measures in a facility on an SRP non-residential retail electric price plan. Table 3.1 lists the customer price plans eligible for the program.

**Table 3.1: Eligible Customer Price Plans for the SRP Business Solutions Standard Program**

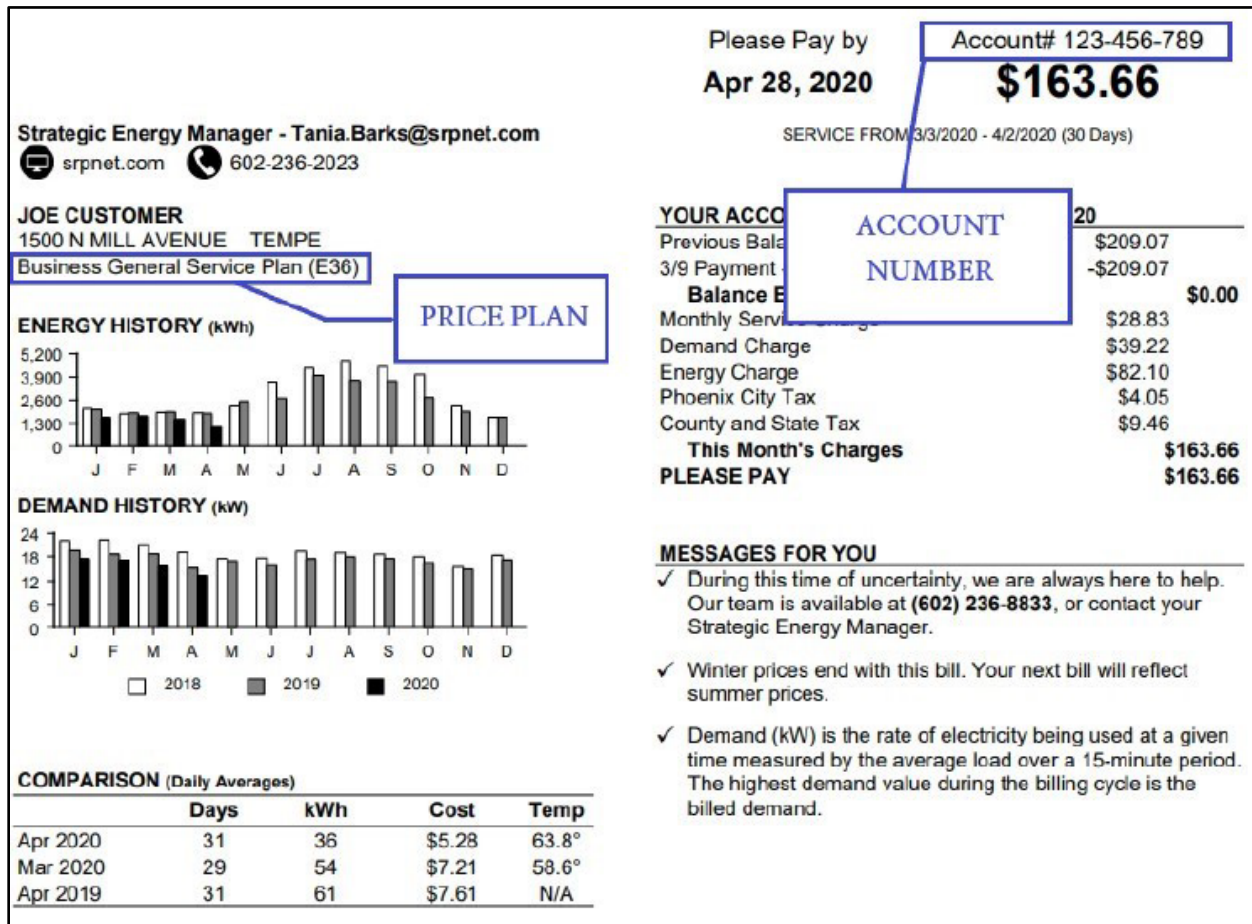
Description	Price Plan
General Service	E-31
Time-of-Use General Service	E-32
Super Peak Time-of-Use General Service	E-33
M-Power for Pre-Pay General Service	E-34
Standard General Service	E-36
Standard Pumping Service	E-47
Time-of-Week Pumping Service	E-48
Standard Large General Service	E-61
Primary Large General Service	E-63
Substation Large General Service	E-65
Substation Large General Service with Interruptible Load	E-66
Large Extra High Load Factor Substation Large General Service	E-67

SRP retains the right to make a final determination of customer eligibility.

Customers can verify their price plan by looking at a recent bill.

Figure 3.1 shows where to find the price plan and account number on a typical SRP customer bill. Customers with questions regarding their account should contact the Program Administrator or their SRP Strategic Energy Manager.

Figure 3.1: Representative SRP Electric Bill



### 3.2 MEASURE ELIGIBILITY

SRP Business Solutions Standard Program offers rebates for a variety of measures, as shown in Table 3.2.

Table 3.2: SRP Business Solutions Standard Program Measures

Lighting		Building Envelope	
LED lighting equipment	Lighting controls	Shade screens	Window film
		Roof/ceiling insulation	Cool roof coating
HVAC		Refrigeration	
Advanced Rooftop Controls	Evaporative cooling	Auto door closers	Evaporator & condenser fan VFD
Smart thermostats	Hotel room occupancy controls	Anti-sweat heater controls	Fast-acting doors
Chillers	Multi-split VRF	Beverage and snack machine controls	Floating head pressure controls
CO and CO2 sensors	Outside air economizers	Dock door seals	High-efficiency & discus compressors
Domestic water pump VFD	PTAC/PTHP/SVTAC/SVTHP	Strip Curtains	Reach-in cooler controls
Electronically commutated and permanent synchronous motors	Unitary AC and HP Ultraviolet Germicidal Irradiation (UVGI)	Door gaskets	Suction pipe insulation for refrigerators and freezers
Energy management systems	VFDs	Low/no heat freezer doors	Ultra low temperature freezers
Pool pump VFDs	Heat pump water heater	Evaporative condenser	
Kitchen Equipment		IT and Data Centers	
Beverage vending machine	Electric vat fryer	CRAC units	Network computer power management
Dishwasher	Hot food holding cabinet	EC motors for CRACs/CRAHs	Server virtualization
Electric combination oven	Ice maker	High-efficiency servers	
		Compressed Air	
Electric convection oven	VFDs on kitchen exhaust hoods	Desiccant dryers	Receiver capacity
Electric griddle	Pre-rinse spray valve	Low-pressure drop filters	VFD compressors
Electric steam cooker	Hot food holding cabinet gaskets	Refrigerated cycling dryers	Zero loss condensate drains



#### 4.1 REBATE AVAILABILITY

Rebate funding for the Program is limited, and applications will be accepted on a first-come, first-served basis until all rebate funding is exhausted. After that time, Customers will have the option to be placed on a waiting list in the order requests received by SRP. Lighting and non-lighting measures may have separate rebate budgets. The current availability of rebate funds can be checked at [www.savewithsrpbiz.com](http://www.savewithsrpbiz.com) or by contacting the Program Administrator. Customers may reserve rebate funding for the project by submitting a Rebate Reservation Request before purchasing and installing eligible measures.

#### 4.2 REBATE MINIMUM & CAPS

SRP's Business Solutions programs allow customers to participate in multiple programs subject to the rebate minimum and cap established by SRP. The minimum rebate amount per project is \$50 for Non-Lighting Applications and \$100 for Lighting Applications. Therefore, the estimated rebate amount per project (as calculated per the Non-Lighting Application) must be greater than or equal to \$50 (or \$100 as calculated per the Lighting Application) to be eligible.

The rebate cap is the maximum rebate amount that a customer is eligible to be paid for that program year. Customers are subject to a maximum rebate of \$450,000 from May 1 through April 30 for all SRP programs, with a cap of \$300,000 for energy efficiency programs and a \$150,000\* cap for Business EV chargers and Electrification rebates combined. \*Electrification rebates are capped at \$50,000. Business EV equipment rebates are limited to a maximum of 75 Level 2 charging station rebates and 3 DC fast charging station rebates. SRP reserves the right to determine at their sole discretion the program year to which a rebate is attributed.

#### 4.3 REBATE AMOUNTS

The Rebate Applications provide specific details regarding available measure rebate levels. Please visit [www.savewithsrpbiz.com](http://www.savewithsrpbiz.com), contact an Alliance Participant, or contact the Program Administrator for the most recent copies of the Rebate Applications.

##### *Lighting*

The amount of demand reduction achieved through the installation of eligible measures determines the rebate for lighting measures. The calculation of demand reduction differs for retrofit and new construction lighting projects. Below are descriptions of the calculation methods:

##### *Retrofits (LED installations only)*

Subtracting the approved fixture wattage for eligible measures from the baseline fixture wattage calculates the demand reduction. The baseline lighting equipment in retrofit applications will be determined by the type and wattage of the existing lighting fixture. Proposed fixture wattages will be taken from the rated wattages for DesignLights Consortium (DLC) or Energy Star (ES) listings.

Rebates for retrofit lighting projects offset the costs associated with the one-to-one retrofit of fixtures. Decommissioning existing fixtures may be eligible for rebates for the demand reduction if the retrofit lighting system is redesigned to completely renovate the space.

If the rebate amount in the final application for installed retrofit lighting measures exceeds the pre-approved rebate amount, SRP, at its discretion, may consider payment of rebates up to 120% of the pre-approved rebate amount.

**New Construction**

Subtracting the proposed total installed fixture wattage from the baseline building wattage calculates the demand reduction. Table 4.1 shows baseline lighting power densities by building type from ASHRAE 90.1 – 2013 for new construction projects. Multiplying the baseline lighting power density by the building area results in the baseline building wattage. Proposed fixture wattages will be taken from the rated wattages for DesignLights Consortium (DLC) or Energy Star (ES) listings. Equipment installed in facilities including more than one building type may differentiate each building type on the Lighting Application. SRP, at its discretion, will make the final determination of the most applicable building type.

**Table 4.1 ASHRAE 90.1 – 2013 Lighting Power Densities by Building Area Type**

<b>Building Area Type</b>	<b>W/ft<sup>2</sup></b>	<b>Building Area Type</b>	<b>W/ft<sup>2</sup></b>
Automotive Facility	0.80	Multi-Family	0.51
Convention Center	1.01	Museum	1.02
Court House	1.01	Office	0.82
Dining: Bar Lounge/Leisure	1.01	Parking Garage	0.21
Dining: Cafeteria/Fast Food	0.90	Penitentiary	0.81
Dining: Family	0.95	Performing Arts Theater	1.39
Dormitory	0.57	Police Station	0.87
Exercise Center	0.84	Post Office	0.87
Fire Station	0.671	Religious Building	1.00
Gymnasium	0.94	Retail	1.26
Healthcare-Clinic	0.90	School/University	0.87
Hospital	1.05	Sports Arena	0.91
Hotel	0.87	Town Hall	0.89
Library	1.19	Transportation	0.70
Manufacturing Facility	1.17	Warehouse	0.66
Motel	0.87	Workshop	1.19
Motion Picture Theater	0.76		

**5.1 OVERVIEW**

This section provides information on participating in the SRP Business Solutions Standard Program, including the application process, required submittals, and milestones.

The participation procedures for the Program fall into two categories:

1. Retrofit lighting measures
2. New construction lighting and non-lighting measures

Table 5.1 provides a general summary of the participation steps for these two categories. Below is detailed information about each participation process.

**Table 5.1: SRP Business Solutions Standard Program Customer Participation Overview**

Participation Steps	Retrofit Lighting	New Construction Lighting & Non-lighting Measures
Step 1	Submit Lighting Application to obtain pre-approval from SRP	<i>Optional:</i> Submit a Non-Lighting Application or Lighting Application to Request a Rebate Reservation
Step 2	After receiving approval from SRP, purchase and install eligible measure(s)	Purchase and install eligible measure(s)
Step 3	Resubmit the Lighting Application with installed measures and supporting documents	Submit Non-Lighting Application or Lighting Application and supporting documents

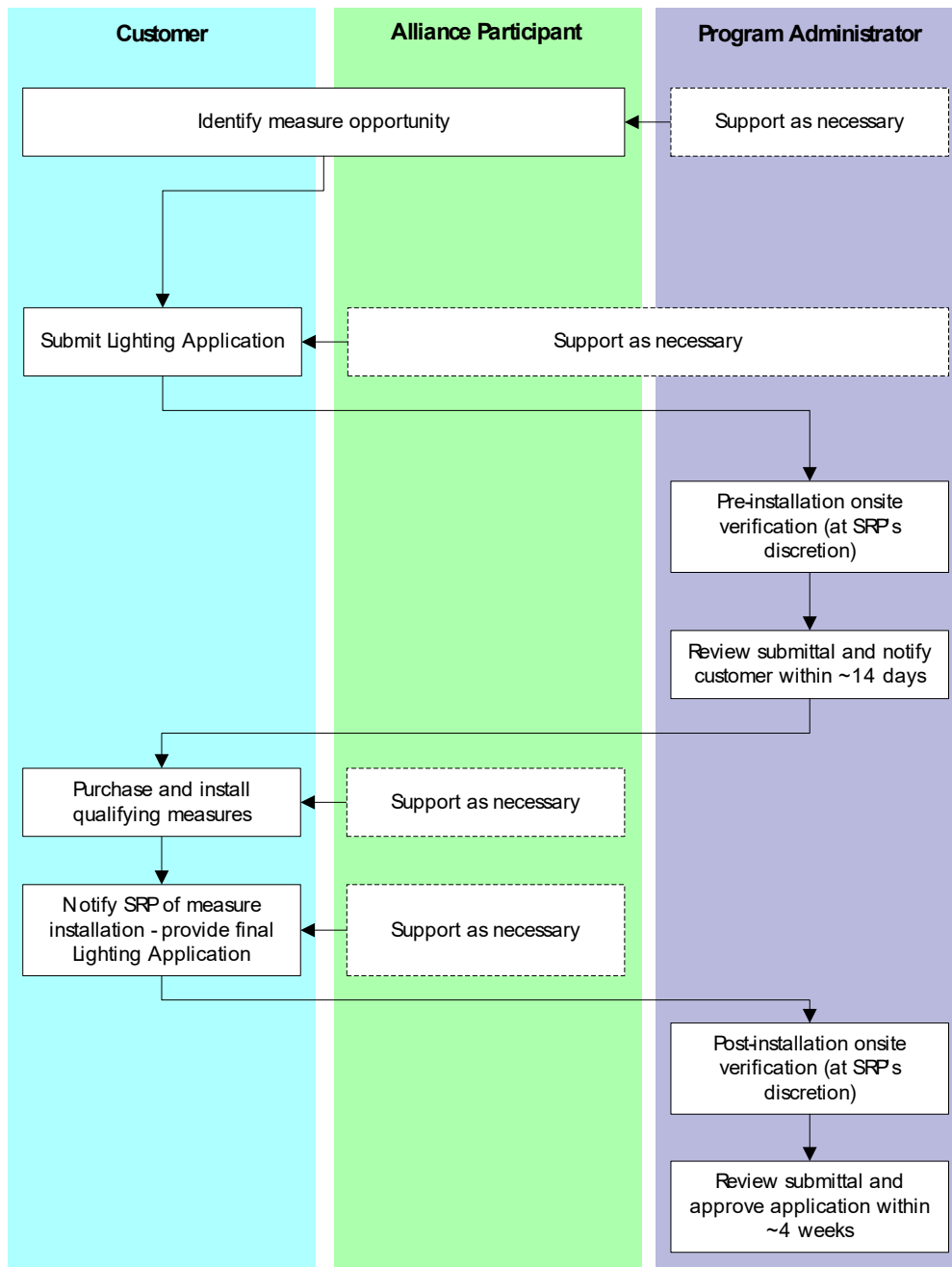
Customers should review the comprehensive suite of SRP’s program offerings to identify the most appropriate program to meet their needs. Appendix B of this manual includes a brief overview of available program offerings. Please direct all program questions to the Program Administrator.

**5.2 APPLYING FOR RETROFIT LIGHTING MEASURES**

Customers with eligible lighting retrofit measures can participate in the SRP Business Solutions Standard Program by adhering to the following basic steps:

- Step 1: Prepare and submit a Lighting Application (**Note: Customers that purchase, or agree to purchase by signing a purchase order or contract, or install lighting equipment before receiving approval of the Lighting Application from SRP will not be eligible for Program participation or rebates**)
- Step 2: Purchase and install the qualifying measures after receiving written approval from SRP
- Step 3: Resubmit the Lighting Application with installed measures and measure documentation

Figure 5.1 shows a graphical representation of the participation process for retrofit lighting measures. Additional information about each step is summarized below.



**Figure 5.1: Participation Process for Retrofit Lighting Measures**

**Step 1 – Submit a Lighting Application for Pre-Approval from SRP**

Customers must submit a completed electronic copy of the Lighting Application, Design Lights Consortium (DLC) or Energy Star current product approved screenshot, and an ink-signed copy of the Terms and Conditions (contained in the application workbook) to the Program Administrator for pre-

approval **before** purchasing, installing, or signing a purchase order or contract to agree to purchase or install any lighting equipment for retrofit projects.

**Customers who purchase, install, sign a purchase order, or make a contractual agreement to purchase or install retrofit lighting equipment before receiving pre-approval of the Lighting Application from SRP will not be eligible for rebates.**

The Lighting Application is a macro-enabled Microsoft® Excel-based application available for download online at [www.savewithsrpbiz.com](http://www.savewithsrpbiz.com), by contacting the Program Administrator, or from an Alliance Participant. The Lighting Application requests the following information:

- Customer information including customer site(s), SRP account number(s), and customer's federal tax identification number
- Facility information for the installation site such as building type and facility square footage
- Existing and proposed lighting equipment including location, type, and quantity
- Third-party payee information should the customer elect to have the rebate paid to a third-party approved SRP Trade Alliance member
- Ink signed customer acceptance of Program terms and conditions (single signed terms and conditions may be used for multiple projects within a program)

Equipment eligibility information can also be found in the Lighting Application available for download online at [www.savewithsrpbiz.com](http://www.savewithsrpbiz.com), by contacting the Program Administrator, or from participating Alliance Contractors.

SRP may request clarification or additional information (including but not limited to, the manufacturer's specification sheets demonstrating that the proposed equipment complies with the program requirements) if necessary to complete the review process. Customers will have 14 days to respond to such requests. If clarification or additional information is not forthcoming, SRP may choose to discontinue its evaluation and reject the customer's application or a proposed measure.

SRP may also conduct an inspection of the existing equipment, at their sole discretion, to verify the information submitted in the Lighting Application. The pre-installation inspection requires the presence of at least one representative of the customer who is familiar with the proposed measures and the facility so that all parties can identify any discrepancies. If the Program Administrator cannot promptly complete the inspection because the representative(s) is unfamiliar with the facility or measures, the project site will fail the inspection, and SRP may reject the customer's application.

Upon completion of any pre-inspections or requests for additional information, SRP will review the application and eligibility of the proposed measures. SRP will target completing review activities within 14 days of receiving a fully completed Lighting Application and any subsequently requested supporting information. Customers will receive written notification regarding their pre-approval status and receive a copy of the Lighting Application identifying the proposed measures approved for installation. The pre-approval notification will state the estimated rebate amount and the rebate application deadline. The estimated rebate amount will be reserved for the customer project until the rebate application deadline. Any rebate requests for installed equipment submitted after the rebate application deadline will be subject to funding availability.

## **Step 2 – Purchase and Install Proposed Retrofit Lighting Measures**

After receiving written pre-approval from the Program Administrator, customers may purchase and install the proposed measures identified in your Lighting Application received with your pre-approval notification.

Please note: the Standard Program will not pay rebates for any variation in pre-approved measures, including increases in quantity without prior written approval from the Program Administrator. The estimated rebate amounts stated in the customer pre-approval notification will only be reserved until the rebate application deadline unless otherwise approved in writing by the Program Administrator.

### Step 3 – Re-submit the Lighting Application for Final Approval

After installation, customers must notify the Program Administrator and submit an updated version of the Lighting Application reflecting installed measures and a copy of receipts, invoices, or purchase orders for equipment and installation identifying the purchase and installation dates of the installed equipment. If a final Lighting Application is submitted after the rebate application deadline, the estimated rebate amount will be subject to rebate funding availability. If the rebate amount in the Lighting Application for the installed Lighting Measures exceeds the estimated rebate amount provided in a pre-approval notification, SRP may consider payment of costs up to 120% of the estimated rebate amount of the most recent notification for the specified project site.

Upon submittal, SRP will review the final installed measures. SRP may request clarification or additional information (including but not limited to, the manufacturer's specification sheets demonstrating that the equipment installed complies with the program requirements), if necessary, to complete the review process. Customers will have 14 days to respond to such requests. If clarification or additional information is not forthcoming, SRP may choose to discontinue its evaluation and reject the customer's application or a proposed measure.

SRP may also conduct an inspection of the installed lighting measures, at their sole discretion, to verify the information submitted in the Lighting Application. The post-installation inspection requires the presence of at least one representative of the customer who is familiar with the installed measures and the facility so that all parties can identify any discrepancies. If the Program Administrator cannot promptly complete the inspection because the representative(s) is unfamiliar with the facility or measures, the project site will fail the inspection, and SRP may reject the customer's application.

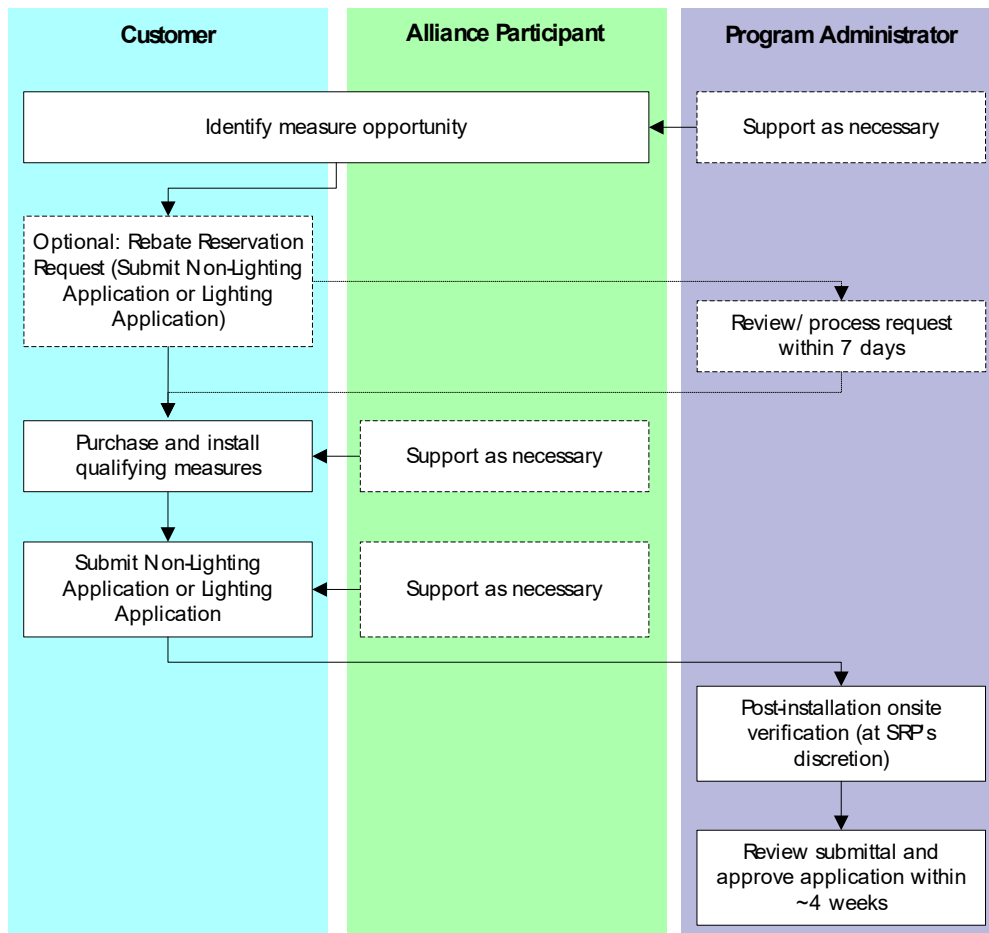
SRP will target completing review activities and issuing rebate payments for any approved, installed measure(s) within four (4) to six (6) weeks of receiving notice of measure installation, final Lighting Application, and any subsequently requested supporting information from the customer. SRP retains the right to inspect the installed measure(s) up to two years following installation.

## 5.3 NON-LIGHTING AND NON-RETROFIT LIGHTING MEASURES

The Lighting and Non-Lighting Applications are macro-enabled Microsoft® Excel-based applications available for download online at [www.savewithsrpbiz.com](http://www.savewithsrpbiz.com), by contacting the Program Administrator, or from an Alliance Participant. Customers with eligible non-retrofit (New Construction) lighting and any eligible non-lighting measures can participate in the SRP Business Solutions Standard Program by adhering to the following basic steps:

- Step 1: (*Optional*): Submit a Rebate Reservation Request (Non-Lighting and New-Construction Lighting measures only)
- Step 2: Purchase and install the qualifying measures after approval from SRP
- Step 3: Submit a Non-Lighting Application or Lighting Application for final approval

Figure 5.2 shows a graphical representation of the participation process for non-lighting and non-retrofit lighting measures. Additional information about each step is summarized below.



**Figure 5.2: Participation Process for Non-Retrofit Lighting Measures**

**Step 1 (Optional) – Submit a Rebate Reservation Request (Non-Lighting or New-Construction Lighting measures only)**

Customers who plan to apply for a rebate for a non-lighting or new-construction lighting measure, but who need some time to complete the installation and/or to gather the required supporting documents, may request a rebate reservation. Rebate reservations give you 90 days to complete the project and submit a completed application. To request a rebate reservation, complete and submit a Non-Lighting or Lighting rebate application, by checking the "Rebate Reservation Only" box on the application. This reservation lets us know that you will be submitting a completed application and all required supporting documents at a later date.

The Rebate Reservation Request requires the following information:

- Customer information including customer site(s), SRP account number(s), and customer's federal tax identification number
- Facility information for the installation site such as building type and facility square footage
- Proposed New Construction lighting and/or non-lighting equipment including location, type, and quantity

- Third-party payee information should the customer elect to have the rebate paid to a third-party approved SRP Trade Alliance member
  - Ink signed customer acceptance of Program terms and conditions (single signed terms and conditions may be used for multiple projects within a program)

Applications submitted for Rebate Reservation Requests will be reviewed on a first-come, first-served basis until all program funding has been committed. SRP will review the rebate request and notify the customer of its status. Customers will typically receive notification of the status of Rebate Reservation Requests from the Program Administrator within seven (7) days of receipt of a completed request form.

Customers will receive a Rebate Reservation Letter identifying the amount of the rebate funds reserved for the customer's proposed project and the reservation deadline, after which the Standard Program will return any unused funding to the general funding pool. Applications submitted for installed measures with rebate amounts that exceed the reserved rebate amount will be subject to funds availability and the rebate caps outlined in Section 4.

## Step 2 – Purchase and Install Qualifying Measures

Customers are responsible for the purchase and installation of qualifying measures. A listing of approved Alliance Participants that can help support this process is available online at [www.savewithsrpbiz.com](http://www.savewithsrpbiz.com).

## Step 3 – Submit Non-Lighting Application or Lighting Application

For HVAC, controls, IT & data center, building envelope, kitchen equipment, compressed air, and refrigeration measures, customers must submit a completed Non-Lighting Application, ink signed copy of the Customer Terms and Conditions (presented in the workbook), and a dated copy of the invoice(s) or purchase order(s) for equipment and installation.

For new construction lighting measures, customers must submit a completed electronic copy of the Lighting Application and ink signed copy of the Customer Terms and Conditions (presented in the workbook) to the Program Administrator and a dated copy of the invoice(s) or purchase order(s) for equipment and installation.

The Lighting Application and the Non-Lighting Application are Microsoft® Excel-based applications. Both are available for download online at [www.savewithsrpbiz.com](http://www.savewithsrpbiz.com), by contacting the Program Administrator, or from participating Alliance Participants. Both items request the following information:

- Customer information including customer site(s), SRP account number(s), and customer's federal tax identification number
- Facility information for the installation site such as building type and facility square footage
- Proposed lighting and/or non-lighting equipment including location, type, and quantity
- Third-party payee information should the customer elect to have the rebate paid to a third-party SRP-approved Trade Alliance member
- Customer acceptance of Program terms and conditions (single signed terms and conditions may be used for multiple projects within a program)

Additional information is available in the Rebate Applications, which identify equipment eligibility, rebate amounts, and any equipment-specific instructions for application submittal, including additional documentation. Please visit [www.savewithsrpbiz.com](http://www.savewithsrpbiz.com), contact a participating Alliance Contractor, or contact the Program Administrator for the most recent copies of the Rebate Applications.



Upon submittal, SRP will review the final installed measures. SRP may request clarification or additional information (including but not limited to, Design Lights Consortium (DLC) or Energy Star (ES) product-approved screenshots, and/or manufacturer's specification sheets demonstrating the installed equipment complies with the program requirements), if necessary, to complete the review process. Customers will have 14 days to respond to such requests. If clarification or additional information is not forthcoming, SRP may choose to discontinue its evaluation and reject the measure(s), the customer's application, or a proposed measure.

SRP may also inspect the installed measure(s), at their sole discretion, to verify the information submitted by the customer. The post-installation inspection requires the presence of at least one representative of the customer who is familiar with the installed measure(s) and the facility so that all parties can identify any discrepancies. If the Program Administrator cannot promptly complete the inspection because the representative(s) is unfamiliar with the facility or measures, the project site will fail the inspection, and SRP may reject the customer's application.

SRP will target completing review activities and issuing rebate payments for any installed measure(s) within four (4) to six (6) weeks of receiving a completed Non-Lighting Application or Lighting Application, and any subsequently requested supporting information from the customer. SRP retains the right to inspect the installed measure(s) up to two years following installation.

SRP offers a range of energy efficiency opportunities to help commercial and industrial customers save energy and money. Reduced energy costs, technical assistance, and/or incentives are available for qualifying customers. Below is a summary of other available commercial and industrial energy efficiency and electrification programs. Additional information regarding eligibility requirements, rebates, and participation processes is available at [www.savewithsrpbiz.com](http://www.savewithsrpbiz.com) or by contacting the Program Administrator.

### **SRP Business Solutions Custom Program**

The SRP Business Solutions Custom Program provides a comprehensive platform for cost-effective non-residential energy efficiency projects not addressed by the SRP Business Solutions Standard Program. One of the primary goals of the program is to obtain verifiable, cost-effective, and persistent electrical energy savings that result from the installation of energy efficiency measures.

In addition to equipment rebates, SRP offers eligible customers the opportunity to receive service rebates through energy efficiency assessments performed by SRP-approved Qualified Service Provider (QSP). These assessments focus on a predefined system or scope of energy efficiency business practices, strategies, and capital improvement opportunities. They can provide both initial and investment-grade reports to assist customers in screening, evaluating, and prioritizing complex energy efficiency projects.

### **SRP Business Solutions Small Business Program**

The SRP Business Solutions Small Business Program promotes the purchase of high-efficiency lighting and HVAC upgrades in small commercial and industrial facilities. No-cost assessments are available to qualifying customers to help identify lighting efficiency and HVAC upgrade opportunities. Rebates are also available to pre-approved installation contractors to buy down the difference between the cost of energy-efficient systems and standard lighting and HVAC equipment, thereby making the high-efficiency equipment a more attractive option for customers. Rebates are available for qualifying lighting and HVAC measures.

### **SRP Business Solutions Retrocommissioning Program**

The SRP Business Solutions Retrocommissioning Program helps customers achieve demand and energy savings in commercial and industrial facilities. Savings are realized through the systematic evaluation of facility systems and customers' implementation of cost-effective, energy efficiency measures targeted to improve facility operation that, in many cases, also improve occupant comfort and production efficiency.

Program participants are customers with 50,000+ sq. ft. of conditioned space or 1,000,000 kWh in usage, which have demonstrated a commitment to spend \$3,000 or more to implement identified retrocommissioning measures with an estimated total project simple payback of 2.0 years or less, calculated before rebates and based upon electric and associated gas savings. Additionally, a Monitoring-Based Commissioning (MBCx) option is available for customers with 150,000+ sq. ft. or 3,000,000 kWh to utilize data analytics to find additional potential savings. A streamlined Building Tune-up program is available for customers with facilities 15,000+ sq. ft. in size.

### **SRP Business Solutions New Construction Program**

The SRP Business Solutions New Construction Program provides technical assistance and financial rebates to help architects, engineering professionals, and building owners optimize energy and demand savings, and reduce operating costs in commercial new construction projects. Projects must be new construction or major renovation and must be 20,000 square feet or greater for commercial, industrial, retail, multifamily, or core and shell use. Projects that are most likely to succeed in meeting the program's goals will be accepted. The program offerings are scalable for projects of varying sizes under two different tracks, and flexible to grow with customer demand.

The Expedited Track is suitable for projects with accelerated design schedules that are unable to invest the time necessary for participating under the enhanced performance track. The buildings under this track will have less aggressive savings targets; typically, these buildings will have less than 75,000 square feet of conditioned floor space but must be  $\geq 20,000$  square feet (new construction/renovation/additions).

The Enhanced Performance Track will offer two types of Energy Design Assistance (EDA) service incentives, Energy Modeling and Lighting Design Services Incentives. This track employs a whole building performance-based strategy that fosters an integrated design approach with the project's design team starting during the project's schematic design phase. Early involvement, combined with the comprehensive interaction of key project stakeholders, affords the opportunity to cost-effectively evaluate and incorporate efficiency strategies while design components are still fluid. Under the Enhanced Performance Track, the buildings will have  $\geq 50,000$  square feet of conditioned floor space (new construction/renovation/additions).

### **SRP Business Solutions Electrification Program**

Thinking of switching to electrically fueled equipment at work? The SRP Business Solutions Electrification Program promotes the purchase of qualifying equipment to convert fossil fuel-powered equipment to electric to reduce carbon emissions and make for healthier and safer work environments. Rebates for electric forklifts, electric truck refrigeration, and electrified truck parking spots are available, with additional custom rebates available for site-specific equipment like industrial process heating or mid or large heavy-duty fleet conversions. More information can be found at <https://savewithsrpbiz.com/etech>, by calling 602-236-9650, or by emailing [etechrebates@srpnet.com](mailto:etechrebates@srpnet.com)

### **SRP Business Solutions Business EV Program**

The SRP Business Solutions Business EV Program promotes the purchase of qualifying charging equipment to power electric vehicles. Your customers and employees will welcome the convenience to charge at work, to encourage customers to stay longer, and count this initiative towards your sustainability goals. The program provides per-port rebates for level 2 chargers. For technical assessments or program support visit <https://savewithsrpbiz.com/rebates/evcharger.aspx>

### **SRP Business Solutions Multifamily Program**

The SRP Business Solutions Multifamily Program promotes the purchase of high-efficiency lighting, HVAC, building envelope, and tenant upgrades in apartments and other multifamily properties. Contractors promote rebates for both tenant spaces and common areas, with a variety of rebate opportunities available. Be on the lookout for more information at <https://savewithsrpbiz.com>

### **SRP Business Demand Response Program**

SRP is collaborating with a company called Enel X to offer commercial, institutional, and industrial organizations incentive payments for participating in a new program to maintain a reliable and cost-effective electric grid. Between May and October each year, large energy consumers can earn payments for making targeted energy reductions during times of peak demand. Interested customers can contact their Strategic Energy Manager (SEM) for more details and to determine if they would be a good fit for the program.

A brief listing of energy efficiency resources available on the Web is provided below.

- AHRI Online Directory of Certified Equipment. The Air Conditioning, Heating, and Refrigeration Institute (AHRI) is a national trade association of HVAC equipment manufacturers. A publicly available online directory lists detailed equipment information for all certified equipment. ([www.ahridirectory.org](http://www.ahridirectory.org))
- Air Conditioning Contractors of America (ACCA). The ACCA is a non-profit organization representing HVAC contractors in the U.S. Current industry information and resources are available from their website. ([www.acca.org](http://www.acca.org))
- Consortium for Energy Efficiency (CEE). CEE is a non-profit organization that develops national initiatives to promote the manufacture and purchase of energy-efficient products and services. ([www.cee1.org](http://www.cee1.org))
- Department of Energy – Energy Efficiency and Renewable Energy (EERE). EERE provides information for consumers on a wide range of energy efficiency topics. ([www.eere.energy.gov](http://www.eere.energy.gov))
- ENERGY STAR. ENERGY STAR is a government-backed program designed to help consumers increase their energy efficiency. ([www.energystar.gov](http://www.energystar.gov))
- Electrical Apparatus Service Association, Inc. (EASA). EASA provides its members with current information on materials, equipment, and technological advances in the electromechanical industry. ([www.easa.com](http://www.easa.com))
- National Electrical Manufacturers Association (NEMA). The Motor and Generator section of NEMA has developed an industry standard for premium efficiency motors. ([www.nema.org](http://www.nema.org))
- US Green Building Council (USGBC). USGBC is composed of more than 13,500 organizations from across the building industry that is working to advance structures that are environmentally responsible, profitable, and healthy places to live and work. ([www.usgbc.org](http://www.usgbc.org))
- Design Lights Consortium (DLC) is a non-profit organization whose mission is to drive efficient lighting by defining quality, facilitating through leadership, and delivering tools and resources to the lighting market through open dialogue and collaboration. ([www.designlights.org](http://www.designlights.org))

**Do I qualify for this program?**

The SRP Business Solutions Standard Program is available to all SRP non-residential retail electric customers in SRP's service territory. Customers' rate schedules can be verified by looking at a recent SRP electric bill.

**How long will this program be available?**

Customers will be able to receive rebates from this program in its current form for equipment purchased from May 1, 2023 through April 30, 2024, and installed through April 30, 2024, subject to rebate availability. SRP anticipates the SRP Business Solutions Standard Program to be an integral part of its future resource plan moving forward.

**Is there a maximum or minimum rebate amount that I can receive from this program?**

Customers are subject to a maximum rebate of \$450,000 from May 1 through April 30 for all SRP programs, with a cap of \$300,000 for energy efficiency programs and a \$150,000\* cap for Business EV chargers and Electrification rebates combined. \*Electrification rebates are capped at \$50,000. Business EV equipment rebates are limited to a maximum of 75 Level 2 charging station rebates and 3 DC fast charging station rebates. The minimum rebate amount required for participation in the SRP Business Solutions Standard Program is \$100 per Lighting project and \$50 per Non-Lighting project.

**What type of equipment is available for rebates through this program?**

The SRP Business Solutions Standard Program offers rebates for lighting, IT & data center, HVAC, kitchen equipment, building envelope, refrigeration, and compressed air equipment. Specific eligibility requirements can be found in the Rebate Applications or Program Manual available online at [www.savewithsrpbiz.com](http://www.savewithsrpbiz.com) or by contacting the Program Administrator.

**What if my project involves energy-efficient equipment that is not covered by this program?**

SRP offers rebates through several energy efficiency programs, including programs for custom efficiency projects. Information about these programs including customer and project eligibility requirements can be found online at [www.savewithsrpbiz.com](http://www.savewithsrpbiz.com) or by contacting the Program Administrator.

**What if the equipment specifications or scope of my completed project differs from the description in the Rebate Reservation Request?**

SRP recognizes that project plans and specifications may change as installations are made. Complete equipment descriptions are to be included in the final documentation sent to SRP. Rebates may exceed the amount reserved by the Rebate Reservation Request subject to rebate availability and rebate restrictions of the program.

**Can I assign my rebate to someone else?**

Customers have the option of assigning rebates to a third-party payee such as a parent company, or to a trade ally (the trade ally must be an SRP Energy Efficiency Alliance Partner). A section of the application is dedicated to rebate payment designation.

**Can I submit multiple Non-Lighting Applications or Lighting Applications?**

Customers are encouraged to maximize their energy savings by undertaking comprehensive facility-wide energy efficiency upgrade projects. However, a single customer may submit multiple applications for different projects throughout the program year. Customer rebate caps still apply.

**What kind of documentation is required to participate in this program?**

All customers must submit a copy of a dated paid sales receipt, invoice, or purchase order upon project completion. This allows SRP to verify the date of equipment purchase. Additional documentation, such as manufacturer specification sheets, may be requested for specific equipment types. The Non-Lighting Application contains a list of any documents that must be submitted for a specific measure.

**How should I apply if my building efficiency upgrade includes installations of lighting and other equipment?**

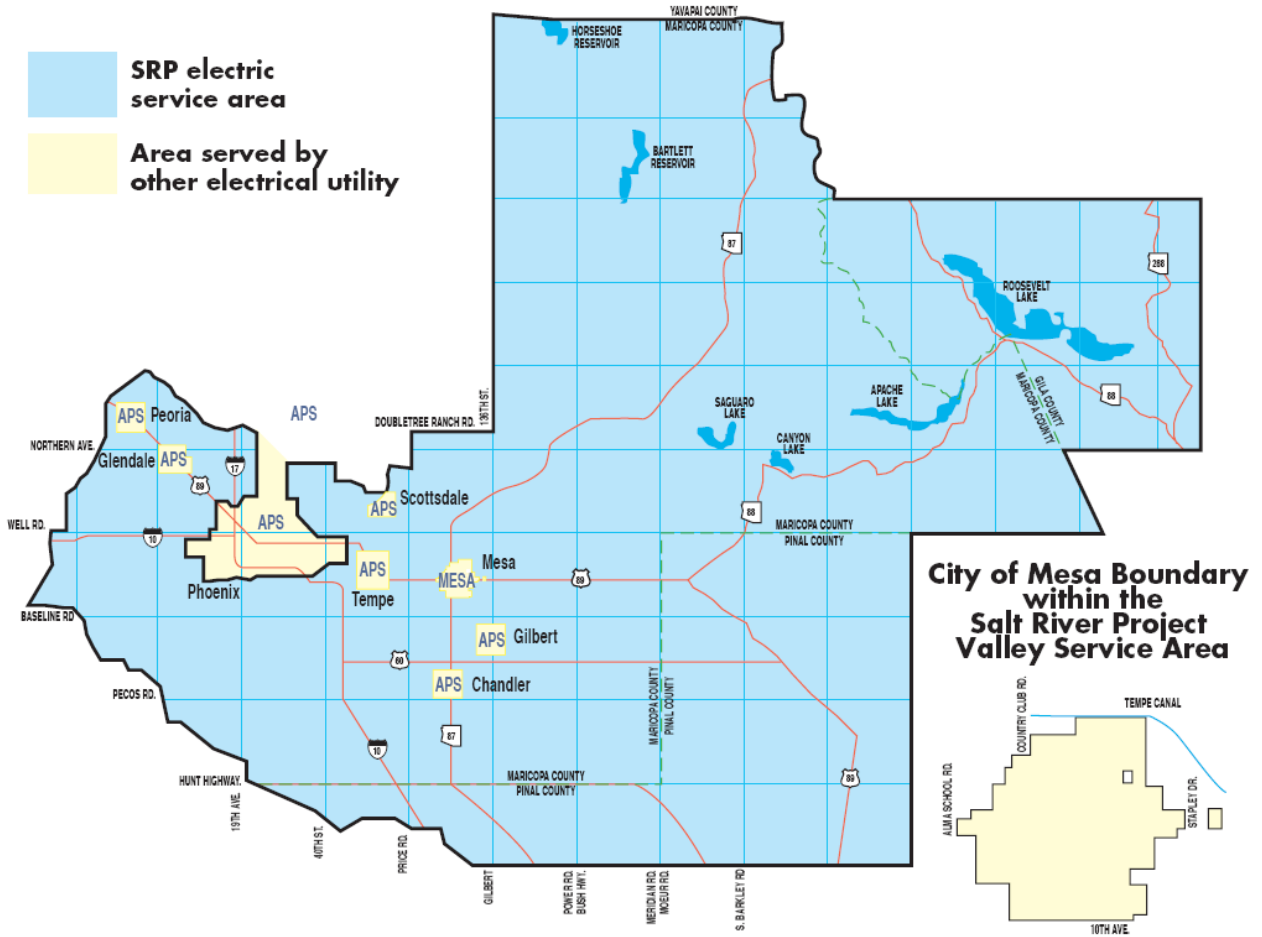
Customers with a project involving both lighting upgrades and eligible mechanical equipment must submit a Lighting Application *and* a Non-Lighting Application even if the installations are part of the same upgrade project.

**Where can I find out more about this program?**

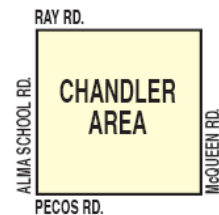
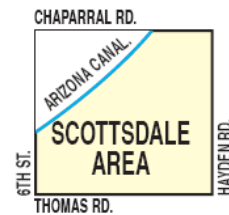
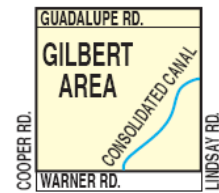
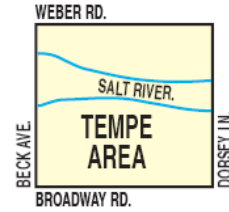
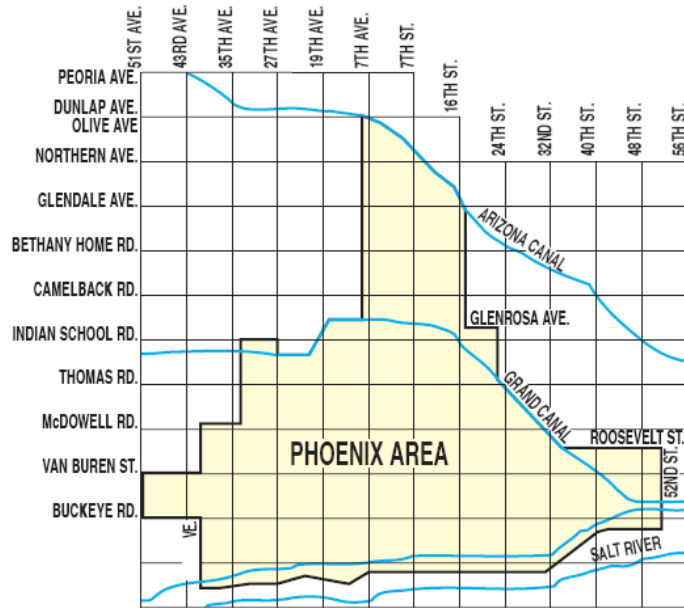
Customers can learn more about the SRP Business Solutions Standard Program and other SRP programs in the following ways:

- Web
  - [www.savewithsrpbiz.com](http://www.savewithsrpbiz.com)
- Telephone
  - (602) 236-3054
- Fax
  - (480) 345-7601
- Email
  - [savewithsrpbiz@srpnet.com](mailto:savewithsrpbiz@srpnet.com)

An illustration of SRP’s service area is provided below. A more detailed map of the SRP service area is available by contacting the Program Administrator.



### APS Boundaries within the Salt River Project Valley Service Area







Customer hotline: (602) 236-3054

Qualified Service Provider hotline: (602) 236-1611

[savewithsrpbiz@srpnet.com](mailto:savewithsrpbiz@srpnet.com)

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